

**Expanding Horizons**

Achieving new dimensions together  
with fineblanking, forming and  
e-lamination stamping

Feintool Group  
IR Presentation 2023

# FEINTOOL AT A GLANCE

Leading through technological advantage and customer proximity



**19**  
Locations



**1 Bn**  
Incoming orders



**3.1 %**  
EBIT margin



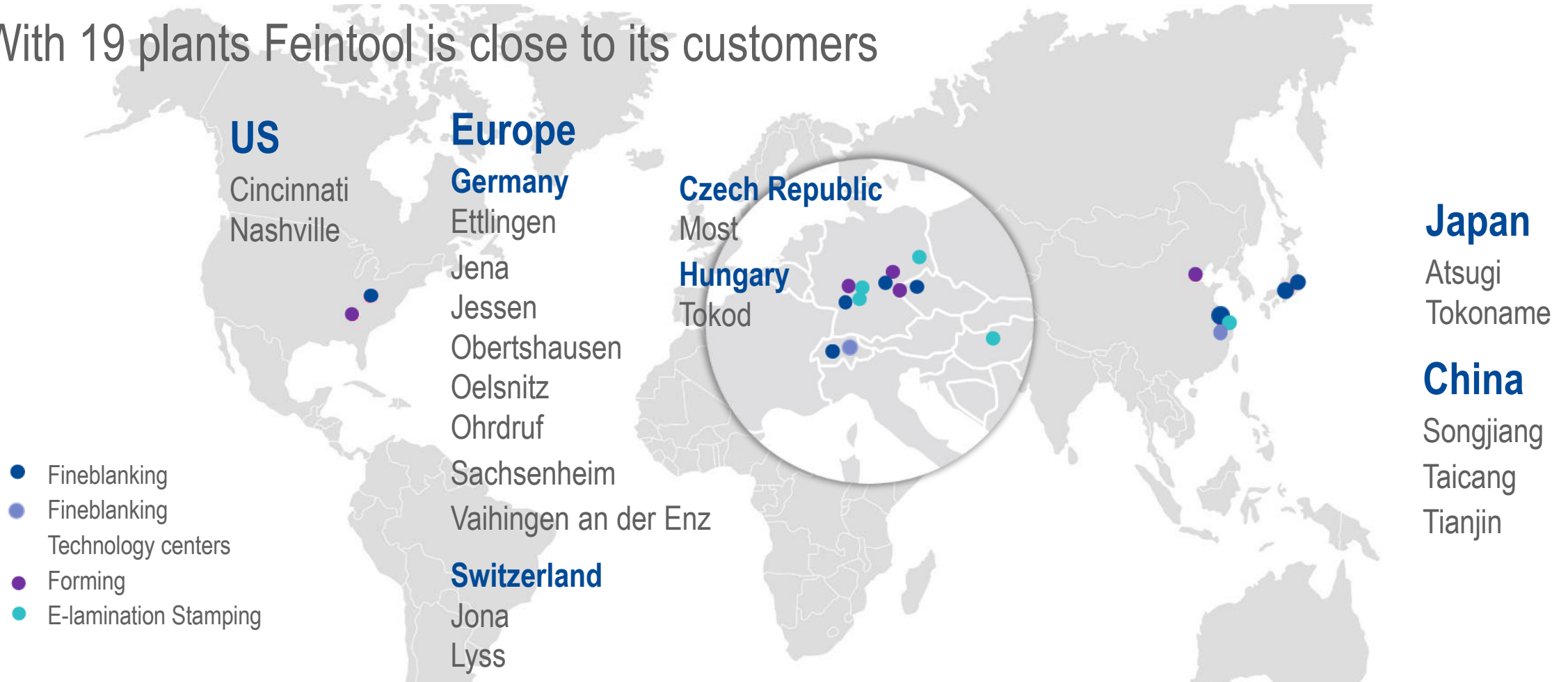
**861 Mio.**  
Sales 2022



**3500**  
Employees

# GLOBAL REACH

With 19 plants Feintool is close to its customers

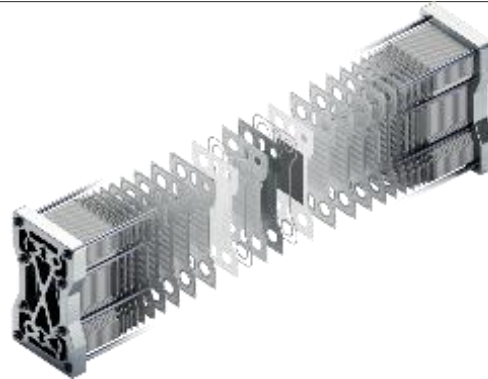


# COMPETENCIES IN THREE SHEET METAL TECHNOLOGIES

We process steel sheets and are your partner for high precision and volume

## E-lamination stamping

- ▶ Motors for electric and hybrid main drives
- ▶ Auxiliary power units & comfort applications
- ▶ Industrial applications
- ▶ Renewable energies



## Fineblanking

- ▶ Drives electric and hybrid
- ▶ Seat, safety systems
- ▶ Electrical industry
- ▶ Medical technology



## Forming

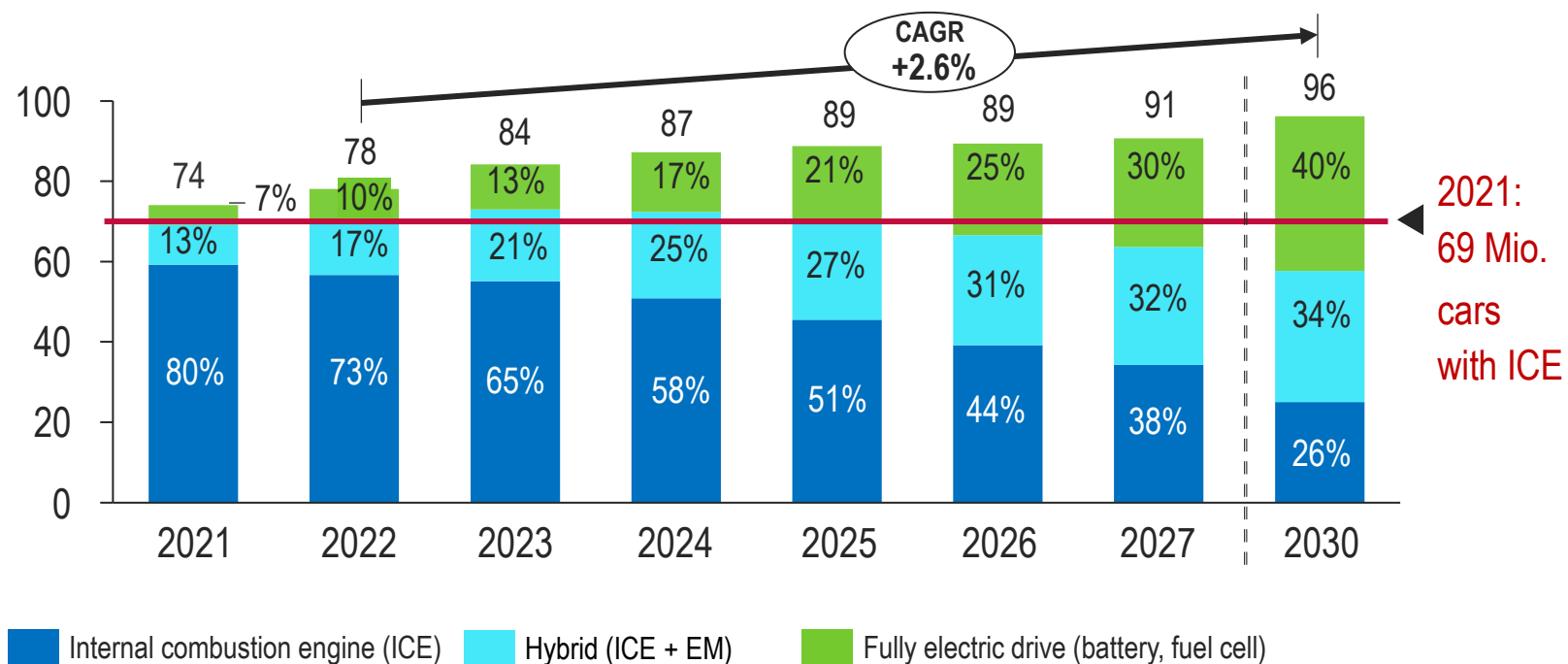
- ▶ Engines and transmissions
- ▶ Internal combustion and hybrid engines
- ▶ Fuel cells and electrolysers
- ▶ Battery cell housings



# GLOBAL CAR PRODUCTION

## Good market outlook – transformation accelerating

Number of vehicles produced up to 3.5 t total weight, worldwide

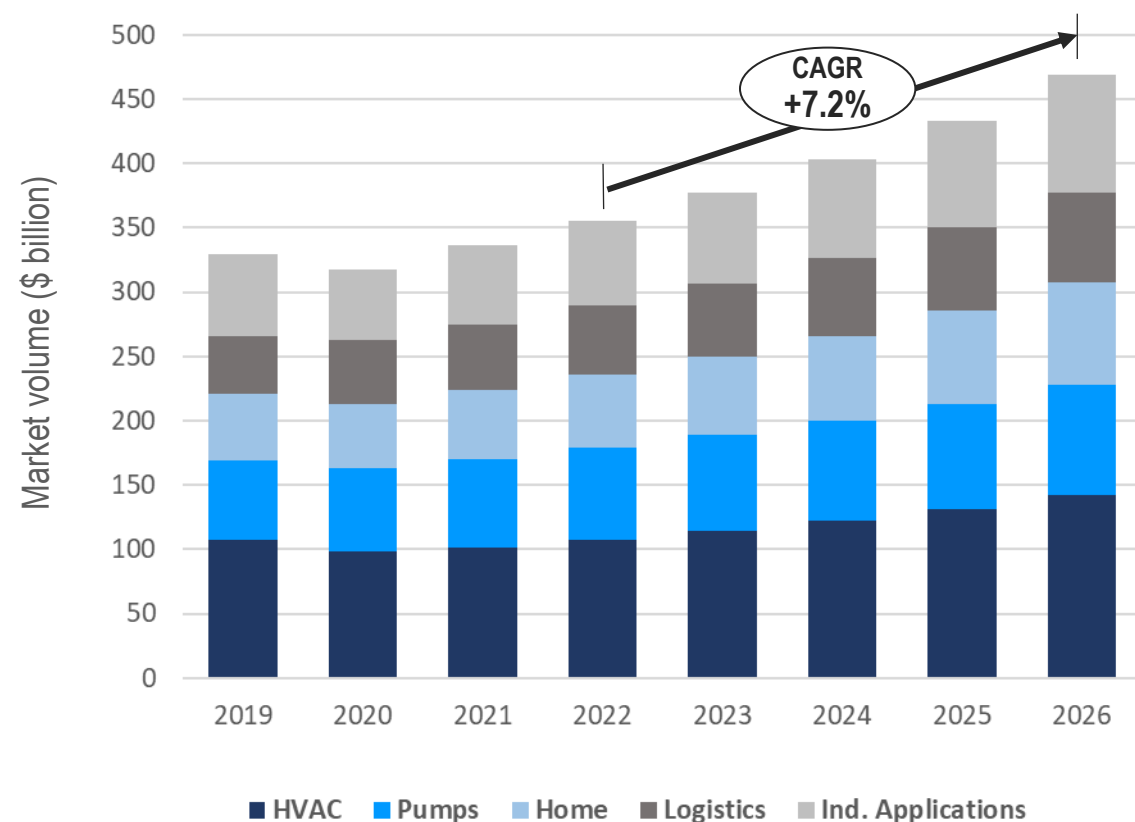


- ▶ Stable growth in passenger car production, return to pre-pandemic levels in 2025 CAGR +2,6 % (2022-2030)
- ▶ Strong trend towards fully electric vehicles: CAGR +22 % (2022 - 2030)
- ▶ More than one in three vehicles produced worldwide will be fully electric in 2030
- ▶ Material availability for batteries and electric motors increasingly critical

Source: Feintool analysis

# OUTLOOK: INDUSTRIAL APPLICATIONS - WORLDWIDE

Increasing demand for electric motors in industrial applications

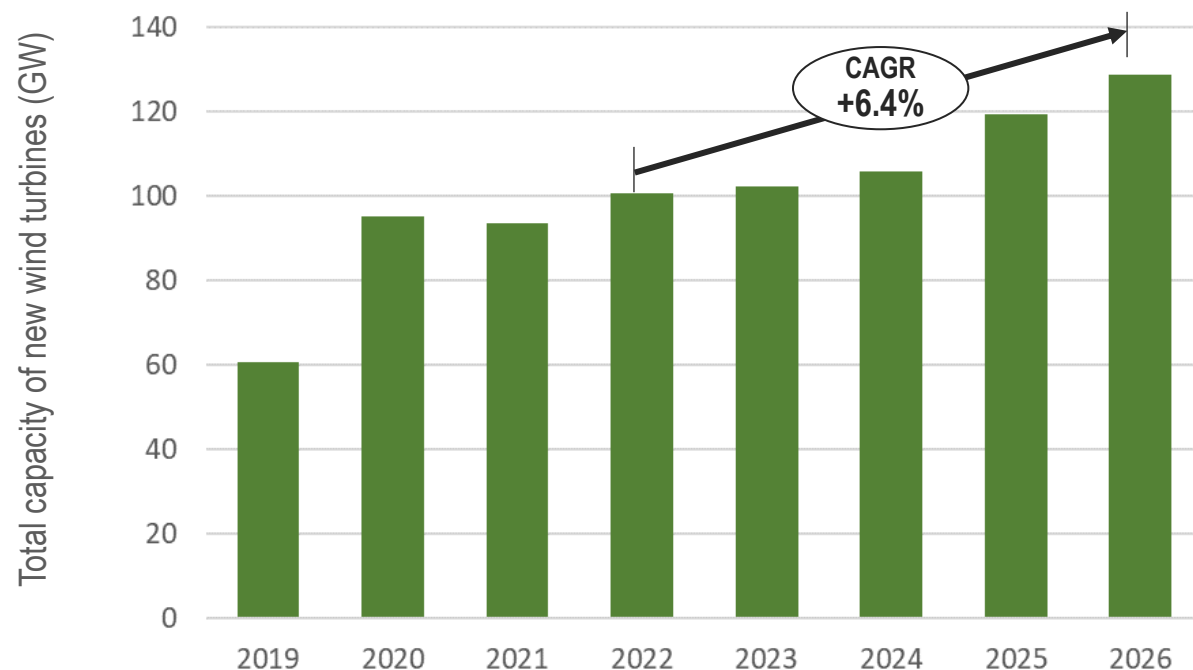


- ▶ Increasing number of applications with electric drive, for example
  - Ventilation systems
  - Air conditioning units
  - Heat pumps
  - Automation in buildings and industry
- ▶ Increased demand for electric motors with better efficiency due to statutory regulations (replacement of older motors in existing plants)

Source: Arizton 2022

# OUTLOOK: WIND TURBINES - WORLDWIDE

## Increasing demand for generators for wind turbines



- ▶ Wind turbines generate electricity by means of an electric motor (generator)
- ▶ Rising demand for wind turbines driven by numerous countries requirements for the expansion of renewable power generation (replacement of fossil fuels, CO<sub>2</sub> targets in accordance with Paris climate agreement)
- ▶ Increasing expansion of wind power both offshore and onshore
- ▶ In addition to expansion: growing need to replace existing older wind turbines (repowering)

Source: Arizton 2022

# MEGA TRENDS IN THE ENERGY SECTOR – SUPPORTED BY FEINTOOL

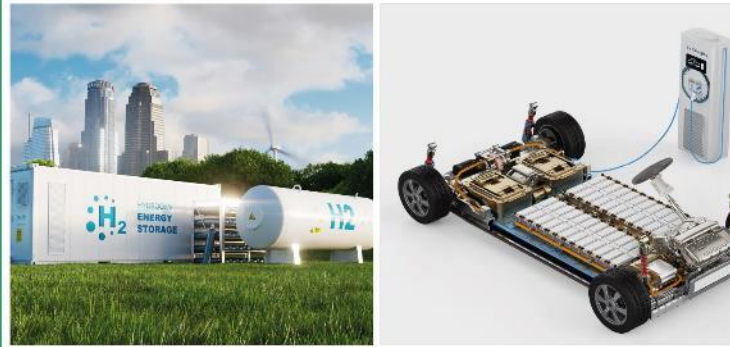
## Generation of green energy



**Rotors and stators for wind turbines**



## Storage of green energy



**Elements for electrolysers, fuel cells and batteries**



## Usage of green energy



**Elements for drives in vehicles, heat pumps, industrial applications**



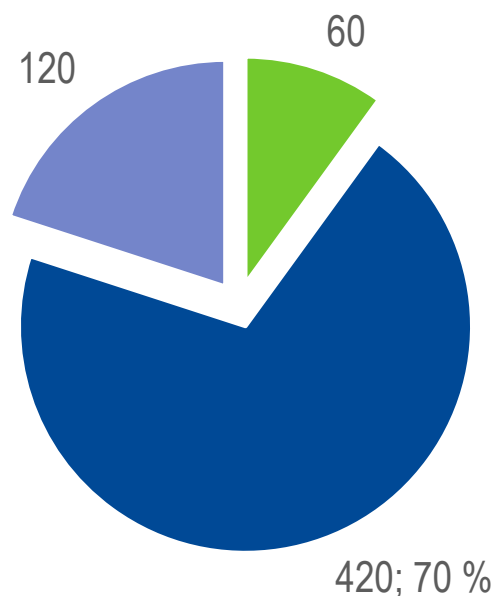


# FEINTOOL USES THE OPPORTUNITIES OF THE TRANSFORMATION

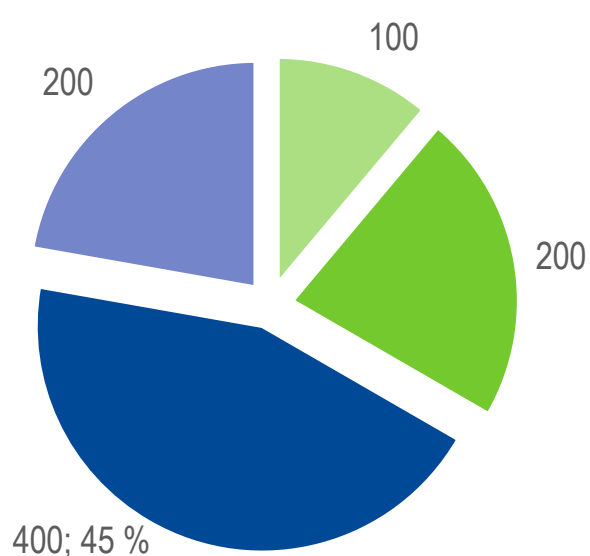
In the last 5 years, ICE share has been reduced from roughly 70% to less than 50%

**2017 – CHF 600 million**

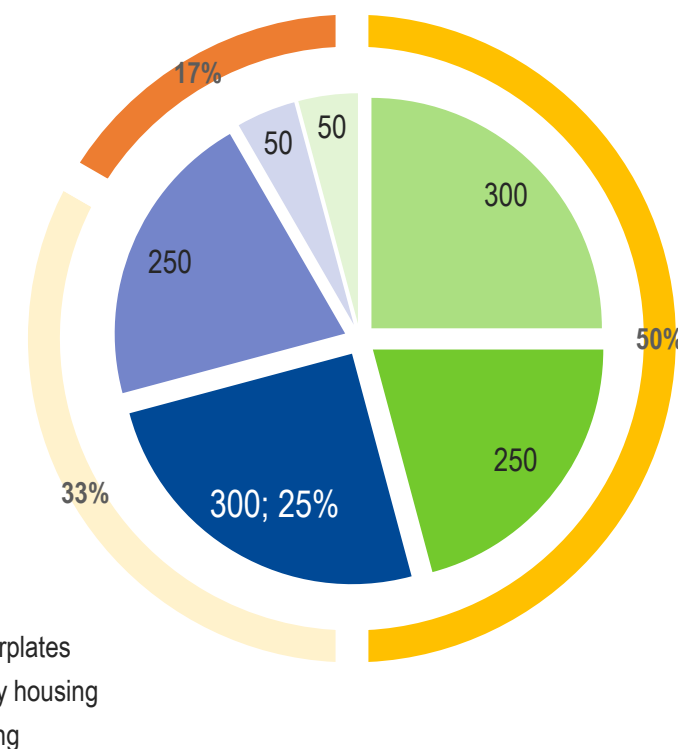
Rounded values in millions of CHF



**2022 – CHF 900 million**



**Goal 2027 - CHF 1'200 million**



- Stamping Motorcore
- Non-ICE
- Bipolarplates
- Non-Automotive
- ICE related
- Battery housing
- Stamping
- Fineblanking
- Forming

# SUSTAINABILITY

## Contribution to sustainable development

### Environment



50 % reduction in carbon emissions (Scope 1 and 2)

by 2030

Progress

on track

ISO 14001 certification of all sites

by 2023

done

Calculation of Scope 3 emissions with a focus on steel

by 2023

done

### Employees



Implementation of a global talent management program and establishment of a talent pool

2022

done

ISO 45001 certification of all Feintool sites

by 2028

on track

### Innovation



Increase the share of sales generated by carbon-friendly applications to 70 percent

by 2028

on track

### Governance



Successful coordination of the implementation of all measures and further refinement of goals by the global sustainability team

annual review

done

Further governance optimization

2023

planned

# SALE OF INVESTMENT GOODS BUSINESS

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## Focus on core business

- ▶ Feintool sold its capital goods business to the German, family-run industrial holding company CERTINA GROUP
- ▶ The closing took place on June 7, 2023
- ▶ Feintool and CERTINA have agreed on close technological collaboration, particularly in the area of hydrogen technologies
- ▶ Feintool will also retain a strategic minority interest of 15%
- ▶ Advantages of pure play business model for feintool (simplified client base, clear company profile, structure is easier, less complexity for investors)

## ADJUSTED GUIDANCE

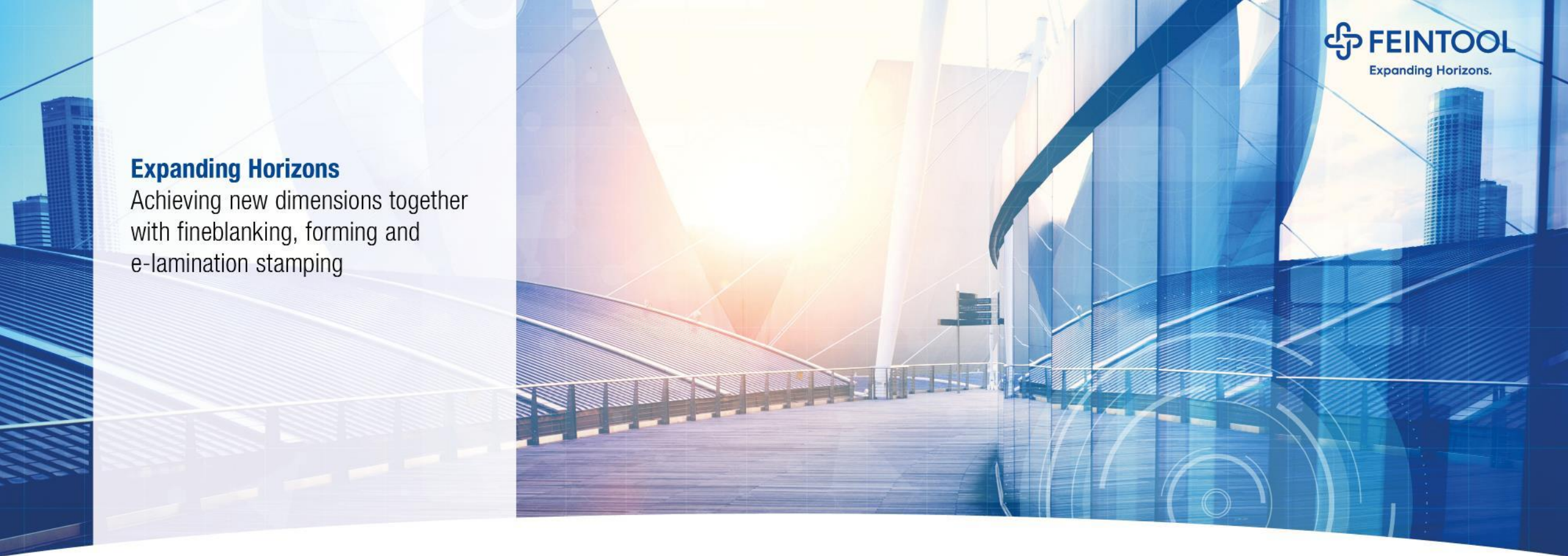
Similar profitability like 2022 expected

Due to the sale of the press business, Feintool is adjusting its guidance for continuing operations for the 2023 financial year: Sales will amount to around CHF 850 million. Feintool expects an EBITDA margin of around 10 percent, which corresponds to an EBIT margin of around 3 percent for the full year. Due to the delayed pass-through of higher input and ramp-up costs for future technologies, we expect a slightly stronger second half of 2023.



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Feintool Group  
Thank you for your attention!

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